

# Behaviour Change through Videogames

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Born 1986/04/29, Trento - Italy

Hometown Trento

Degrees B.Sc. and M.Sc. in Computer Science - University of Trento

Teaching 2 years teaching assistant - Computer Architectures

Abroad Copenhagen, Budapest, Istanbul

Skills C/C++, OpenGL, Game Design, Real Time Operating Systems, Creative and Technical Writing

# Interests

- Videogames
- Manga, Anime
- Writing
- Jazz, Rock, Electronic music
- Walking, exploring

# Games for Behavioural Change

Videogames are pervasive in the population:

- 50% of the Europeans plays regularly videogames, with an even distribution between sexes.
- The percentage rises to almost 75% of the people aged 16-34

Videogames may have potential for behaviour changing technologies:

- Socially Pervasive
- Long Term enjoyment

# Objective

Assess the impact that games can have on behaviour change.

Applied on walking for the first project, City Spirits, on taking pictures for the second, Magnum Opus

Theoretical ground:

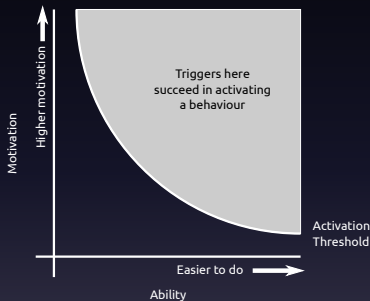
- Persuasive technologies
- Behaviour change
- Game Design
- Urbanism

# Persuasive Technologies

## Fogg's Behavioural Theory:

Three factors are needed at the same time to activate a behaviour in a person:

- Motivation
- Ability
- Triggers



It is not clear how this model can help changing a person's behaviour.

# Organismic Integration Theory (OIT)

Three motivational stages:

- Amotivated
- Extrinsic Motivation
- Intrinsic Motivation



In order for a person to gain a specific behaviour she or he has to internalise the motivation to do it.

# Integrated Behavioural Model (IBM)

The likelihood of a behaviour is heavily influenced by the intention to do it, based on three elements:

- Attitude in engaging in a behaviour
- Perceived social norm
- Personal agency



# IBM: requirements and evaluation

## Requirements

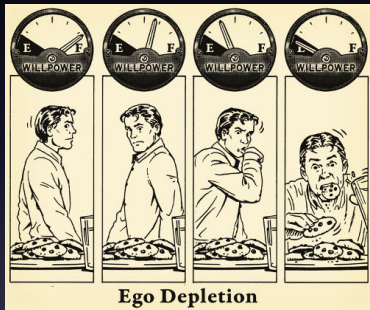
Assessed using IBM elicitation interviews aimed at discovering outcomes, referents and environmental facilitators and barriers

## Evaluation

Direct and indirect measurement of constructs using Theory of Planned Behaviour (TPB) questionnaires

# Ego Depletion

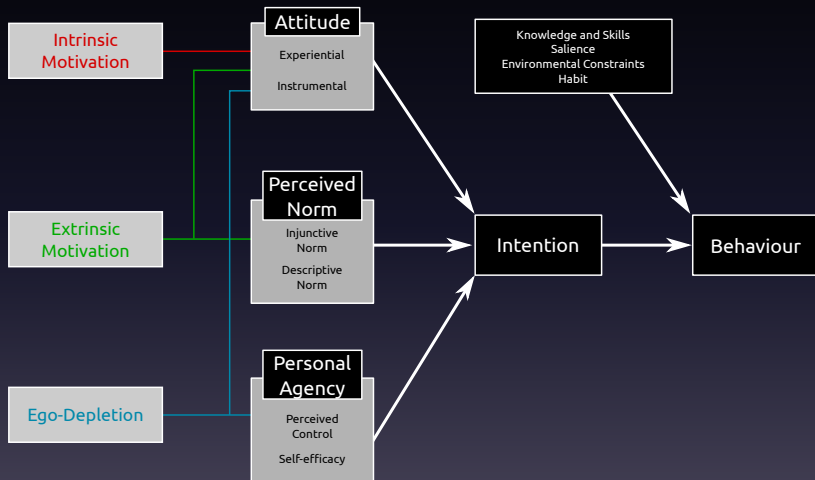
Willpower is not an infinite resource and once it is depleted a person cannot exert self-regulation



Self-restoration is facilitated by positive experiences

Games can help behaviour change thanks to their entertaining nature

# Theoretical Framework





# Magic Circle

Games are normally played in confined spaces:

- Locally by limiting the game on a table or in front of a PC
- Temporally by limiting the game session to a fixed quantity of time
- Socially by giving a clear definition of who is playing and who is not

This confined space is called *Magic Circle*

# Pervasive game

Expand the *magic circle*.

It is not required for a game to be pervasive, to expand every space:

- Metal Gear Solid - Portable OPs (local)
- Animal Crossing (time)
- Dance Dance Revolution (social)



## Metal Gear Solid - Portable OPs



Animal Crossing





## Dance Dance Revolution

# Pervasive Games and the City

A pervasive game to help people move should take the city into account in the design. Some examples are:

- City map
- City as a practical experience
- Urban layout
- City culture
- City events and flux

# City Spirits

## Understanding intention determinants

- Open-ended elicitation interviews (following IBM constructs)
- 12 participants: 6 males, 6 females, age 26-46
- Interviews transcribed and thematically analysed
- Codes extracted placed in IBM constructs

# Interview Results

- Experiential attitude and normative influence have almost no negative impact
- *Weather* and *time* are the most frequent obstacles
- Along with *good weather*, *walking as a collateral activity*, *the location* and *the social dimension* are the most frequent facilitators

# Participatory game ideas

- Two Brainstorming sessions to generate more gameplay ideas
- Use of Code Cards designed to present elicitation results

If you walk not for walking then going out is easier	If the place where you walk is nice then you are happier to go walking	Walking in short intervals (10 minutes at least) can help people in walking more
Walk to the supermarket Walking not as a workout	Flat tracks Nice environments	
Walking together with someone makes walking easier	Walking alone gives you time to be alone	Having more free time helps people in walking more
Walking is easier if you are already out of home	A bad place to walk into makes walking harder	Bad weather can be an obstacle to walking
	Bad, ugly neighbourhood Too many vehicles	Both rain or hot weather make you want to stay at home

Example of Code Cards



# Game Jams

- Focused workshop
- Aims at creating a game in two days
- Participants receive a theme and then propose game ideas



# DAT Game Jam - October 2014

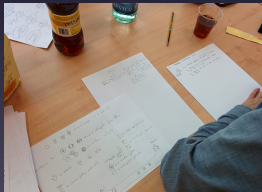
- Participants select themselves
- Enlarge the game developer community
- Impossible to test interventions without developing games
- Proposing the right theme results in prototypal games based on a single intervention



# DAT Game Jam - Results

## Ubiquitous tower defense

- Players have to move fast
- Aligned to streets
- Designed to gradually train players



## Location-based investigation game

- Investigation makes use of the city
- Engages the players with a story
- Episodic story



# Proposed Game mechanics

## Story-Driven Role-Playing Game (RPG)

- Division of the urban tissue in in-game zones
- Time-based zone change
- Weather influenced quests
- Zones change based on answers by players
- No levelling up
- Automatic in-game party forming
- Context-based quest generation
- No explicit behaviour intervention

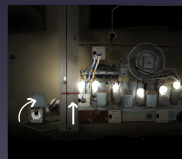
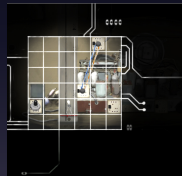
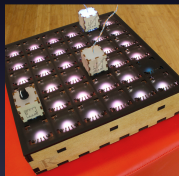
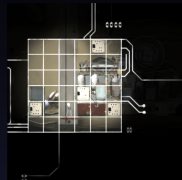
# OHR & Radiant<sup>2</sup>

- Tangible Game
- Controller created with low-cost components and materials
- Fully hand drawn
- No explicit tutorial
- Story-based mechanics
- Game Designed in parallel with the tangible controller
- Won Jury Prize at CHIPlay 2014 Student Game Design Competition



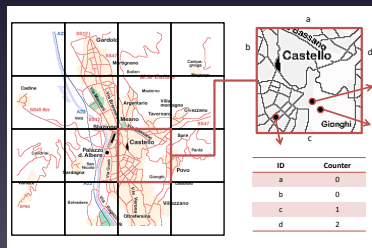
# OHR & Radiant<sup>2</sup> - Responsibilities

- Lead Game Designer
- Level Designer
- Narrative Designer
- Technical Writer
- Driver Developer



# Magnum Opus - GraphiTech

- Game to push people into taking pictures of cities
- Taking pictures become a secondary mechanic
- Uses narrative and F2P mechanics
- Split cities into small zones and pit players on the control of zones
- Use picture density and direction in order to spread out pictures in an even way



# OHR, City Spirits and Magnum Opus

The three games have required a different approach in their design.

This might lead to hints on how games are designed for a purely entertaining aim and how they are designed for a specific, additional, purpose.

# Future work

- Evaluation of creature generation formula
- Implementation of the game in Cocos2dx (Or another game engine specific for Android)
- Comparative evaluation (e.g. Magnum Opus vs. Pointification)

# Questions?

